



Montgomery County
Community College

May 8, 2014

On Wednesday, April 30, 2014, Montgomery County Community College opened bids for Network Switches.

Following are the bids as read at the opening:

Bidders	First 8 Items	Last 3 Items	Trade In
1) Graybar Philadelphia, PA	\$367,305.00	\$ 27,318.00	\$ 5,400.00**
2) AIP US LLC Short Hills, NJ	\$348,218.01	\$ 70,751.68	\$38,591.11**
3) Comm Solutions Malvern, PA	\$346,253.29	\$ 74,006.50	\$39,300.00**
4) ePlus Technologies Herndon, VA	\$332,543.32 \$332,543.32 \$314,546.10	\$125,739.04 \$ 74,395.92 \$ 74,395.92	\$39,300.00* \$39,300.00 ** \$39,300.00***
5) ITsavvy Addison, IL		\$569,353.14****	\$36,300.00

*All new equipment

**Refurbished Optics

***Refurbished Optics and one other item refurbished

****The total included both prices for brand new equipment and refurbished equipment

340 DeKalb Pike
Blue Bell, PA 19422
215-641-6300

101 College Drive
Pottstown, PA 19464
610-718-1800

Thank you for your participation in this process and for your continued interest in the College.

Sincerely,

Purchasing Department